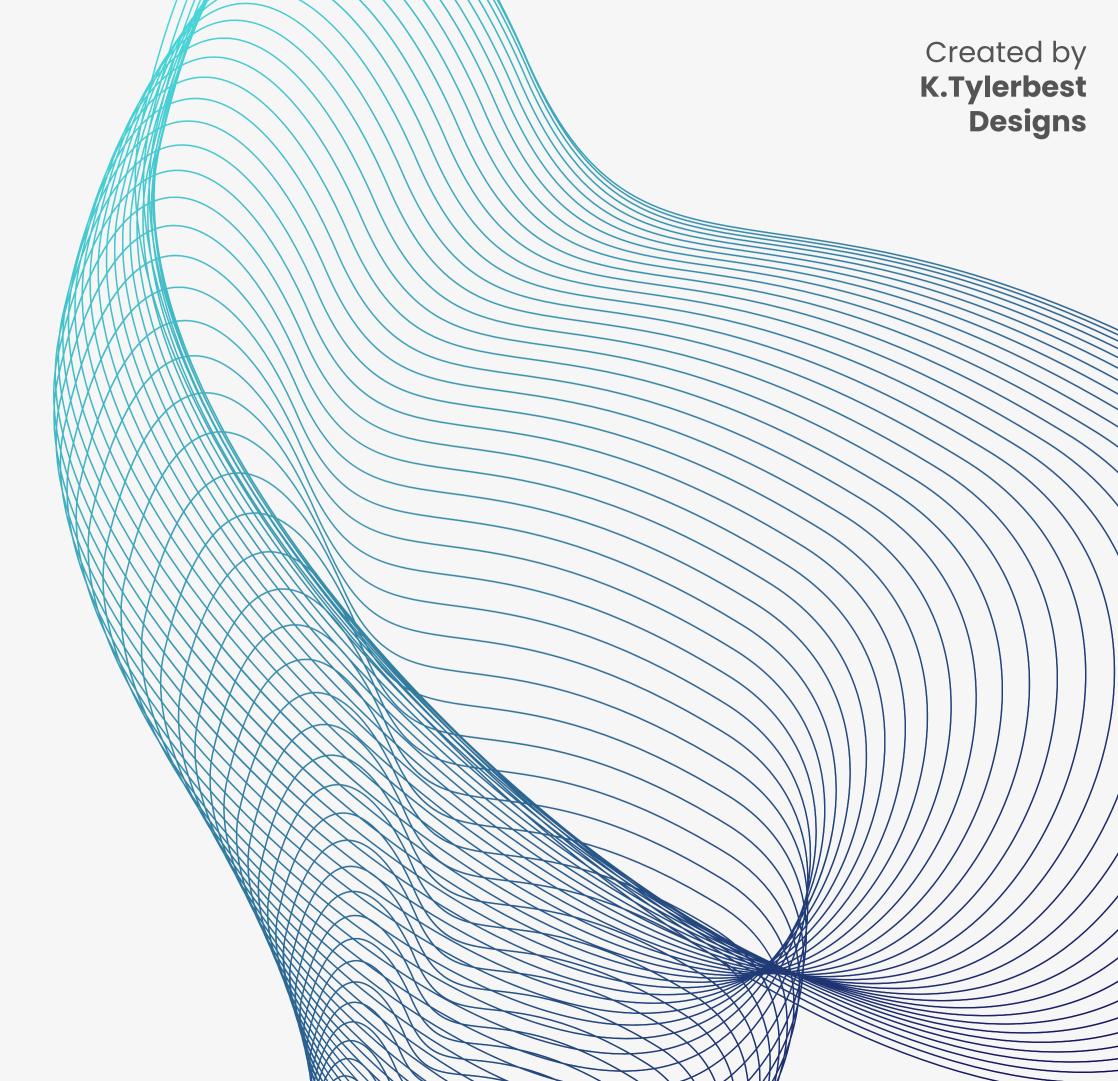




SLM AND A.ABDOOL & ASSOCIATES

## Business Portfolio





Introduction

#### About Us

Our company belongs to a network that has trained professionals specialized in Market Research.

We have more than 20 years of experience designing and implementing projects in each one of the different markets such as: Mexico, Central America, Panama, Dominican Republic and the Caribbean.

Our main goal is to establish professional relationship with clients that today seek a service of quality, responsibility and ethics in the implementation of qualitative and quantitative research projects.



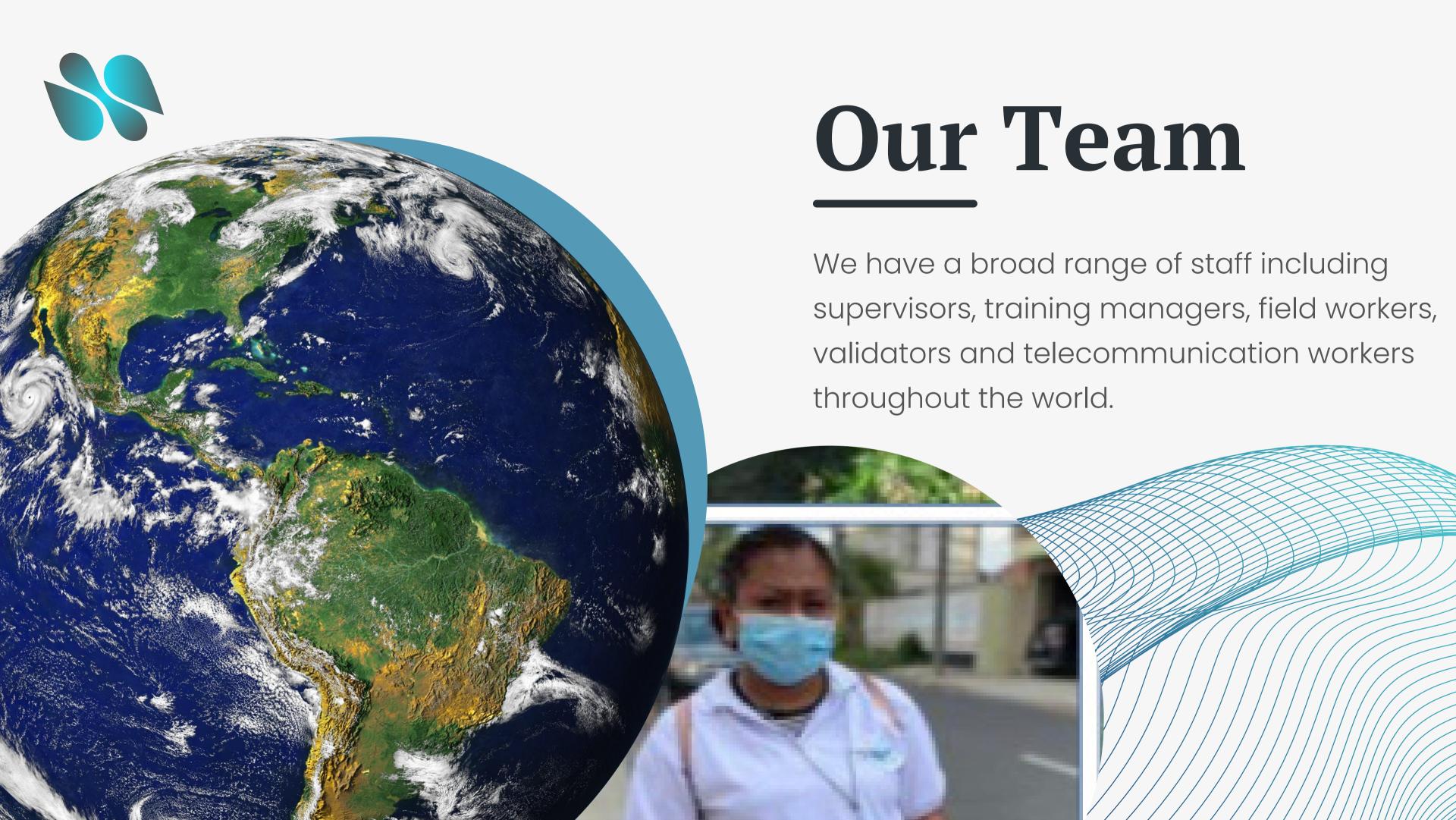
# Our Philosophy

#### Mission

Our mission is to provide quality information to all our customers so that they can make decisions that impact positively the market in which they perform.

#### Vision

Our vision is to maintain a close relationship with our clients, based on respect, honesty, responsibility and professional ethics.





#### Design

Depending on the needs and requirements of our clients, we rely on official information from the different Statistical Institutes to obtain recent data to ensure that the target group under investigation meet the characteristics





#### Planning

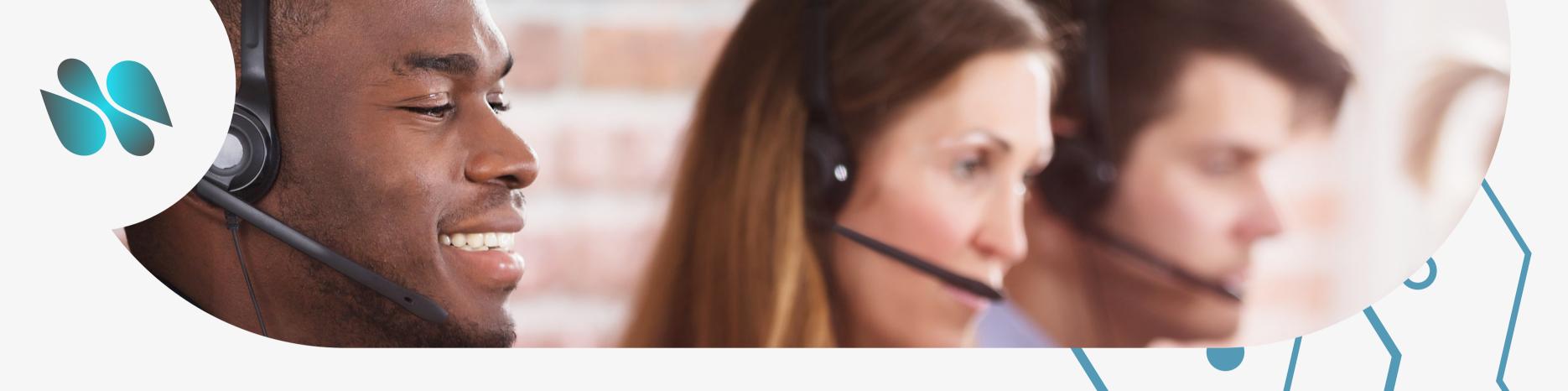
Coordination between project managers, field managers and supervisors to define the areas of work to be visited, set field schedules, budgeting, training with the tool to be implemented, and pilot testing.



#### Implementation



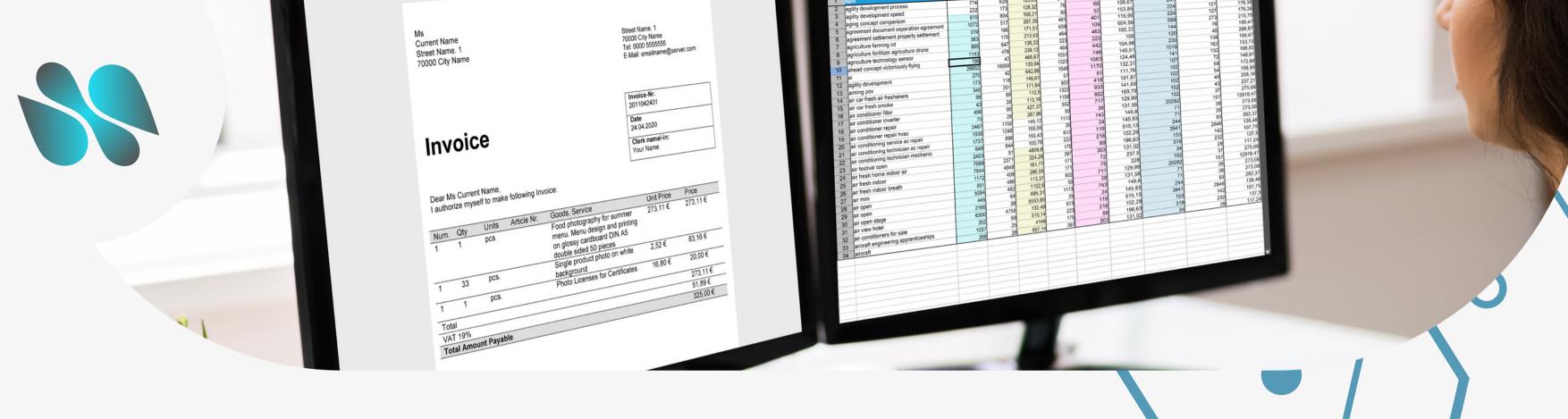
Depending on the type of project, we proceed with the application of the tool to the target group via face-to-face telephone or the corresponding recruitment is carried out to invite to Focus Groups in a central location





#### Follow Up

Direct field supervision, validation of the information obtained from the target group "in situ" or later by telephone to ensure that the tool has been applied correctly and to the right person. Likewise, weekly reports of project progress are issued.





#### Results

We work with a program designed for the processing of results and according to the requirements of the client; a tabular report is presented in Excel or ASCII format and if desired, a presentation of results in PPT with their respective recommendations.



### Our Services

We have the capacity to implement studies on a large scale and simultaneously in several markets, with the objective of optimizing costs for our clients and guaranteeing the quality of the results by the standardization in the implementations and methodologies.







#### Studies Carried Out

- CUAs Studies (Customer usage and Attitude)
- Brand Image Studies
- Quality Perception
- Commerce (Census, Distribution, Geo-referencing)
- Corporate Image Studies
- Price Elasticity
- Ethnographic Studies
- Advertising Evaluation
- Customer Service Evaluation
- Home Visits
- Mystery Shoppers
- Testing concepts, products and packaging
- Testing of "Total Offer" (TOT's)





### Clients



These companies and independently, have an extensive list of clients, among which we can mention:

- BRITISH AMERICAN TOBACCO
- CARGILL (MEATS & SAUSAGES)
- COLGATE (PERSONAL HYGIENE)
- COCA=COLA FEMSA (SODAS & JUICES)
- IGT (LOTTO)
- GRUPO OPSA (HONDURAS NEWSPAPER AND MAGAZINES)
- HEINEKIN (ALCOHOLIC BEVERAGES)
- KIMBERLY CLARK (PERSONAL & HOME HYGIENE)
- LTH (CAR BATTERIES)
- SER LICORERA DE NICARAGUA (ALCOHOLIC BEVERAGES)
- IREX (DETERGENT, SOAP, BLEACH)

























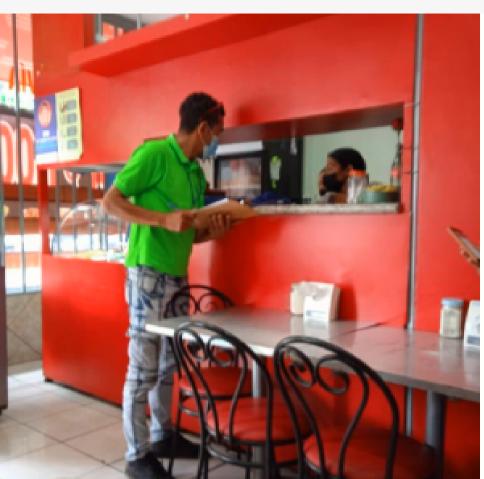


















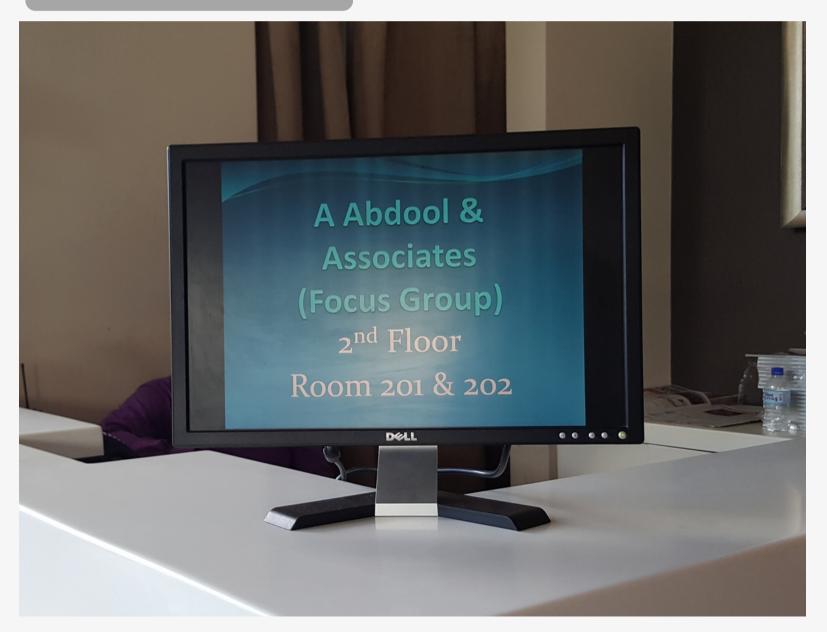




TRINIDAD AND TOBAGO

# Trainings

TRINIDAD AND TOBAGO



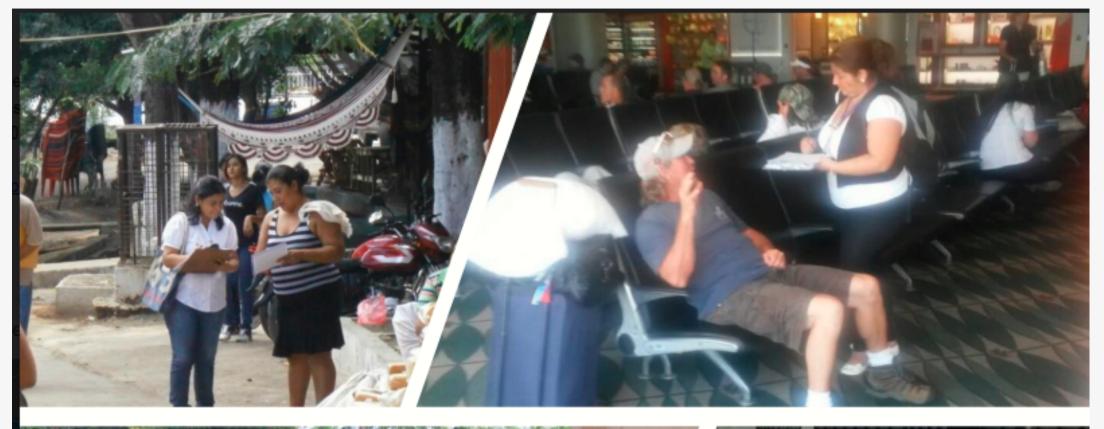








### Fieldwork







### Contact Us

Let's meet to discuss how we can work together.



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